

Patrick M Newcomb

ATP, CFI, MEI

10860 N Clear Lake Dr., Hayward, WI 54843

715-558-6489

patricknewcomb@gmail.com

Seasoned Pilot, Aviation, and Business Development Professional

EXPERIENCED AVIATION PROFESSIONAL WITH EXTENSIVE KNOWLEDGE OF FAA REGULATIONS AND PROCEDURES IN BOTH GENERAL AVIATION AND COMMERCIAL OPERATIONS. ACCOMPLISHED BUSINESS DEVELOPMENT PROFESSIONAL AND MANAGER WITH PROVEN SUCCESS IN TALENT DEVELOPMENT, CONTINUOUS IMPROVEMENT AND RISK MANAGEMENT. ASTUTE ANALYST, STRATEGIC FINANCIAL PLANNER AND CREATIVE PROBLEM SOLVER WITH DEMONSTRATED ABILITIES INCLUDING ORGANIZING AND DIRECTING EFFICIENT BUSINESS OPERATIONS. EFFECTIVE COMMUNICATION, AND RELATIONSHIP MANAGEMENT.

Flight Time:

Total Time	5170	Turbine	2910
Multi -Eng Land	3595	Cross Country	4015
PIC	3145	Total Instrument	535

Experience:

Link Snacks, Inc., Hayward, WI

Nov 2016 – Present

Captain / Safety Officer

- Directly responsible and final authority for pre-flight planning, performance calculations, and safe operations of company aircraft while delivering on our department's mission. Part 91 & 135 PIC current on CE-510 (Mustang) and CE-525C (CJ4) Aircraft.
- Rewrote the flight department's Safety Management System (SMS) to reflect modern safety initiatives and industry practices.
- Led efforts to write and implement our Emergency Response Plan
- Implemented an online safety management reporting system utilizing WBAT which increased hazard reporting by 500% in the first 6 months.
- Wrote and manage our own Aviation Safety Action Program (ASAP) and Mechanics Safety Action Program (MSAP) in partnership with the Federal Aviation Administration (FAA), a self-managed program that encourages self-reporting of safety related procedural deviations. This has dramatically improved department perception of our safety program and significantly helped to establish a just culture environment.
- Developed monthly safety reports to bring visibility to reoccurring hazards, Fight Risk Assessment Tool completion ratios, and potential gaps in our SOP and SMS programs.
- Completed our first department wide safety assurance audit which identified three separate findings and established a baseline for compliance moving forward.
- Completed our first Safety Risk Assessment (SRA) change management process which evaluated the addition of a new helicopter type to our fleet. We identified 26 potential hazards, implemented 30 risk controls, and identified several serious hazards that were safely addressed and mitigated through the process.
- Wrote and implemented our department's Standard Operating Procedures (SOP) which dramatically improved our Crew Resource Management (CRM) in the cockpit, and improved efficiency and safety throughout our operation.
- Developed a customer feedback survey which is distributed to all passengers/customers and helps our department measure customer perception and ensure world-class service levels.

Justiss Oil Company, Inc., Jena, LA

Aug 2014 – Nov 2016

Director of Flight Operations / Chief Pilot

- Oversaw the command and control of company aircraft and flight personnel.
- Wrote and implemented the company Flight Operations Manual, Safety Management System, SOP, Maintenance Tracking Program, and Minimum Equipment List. These policies were instrumental in transforming and improving our operation's safety practices.
- Developed and managed all pilot training including in-house refresher courses, and external simulator training.
- Implemented a contract fuel program saving the operation over \$27K the first year.

- Negotiated an external dry leases with a local corporation which offset our fixed costs by over \$15K
- Implemented changes to aircraft maintenance schedule saving \$14K per year in unnecessary inspections.
- Assisted and managed the addition of JOC aircraft to the Butler Aviation, Inc. charter certificate creating offset revenue significantly reducing our fixed costs.
- Responsible for training certificate holder PIC and SIC pilots on Part 61, 91, and 135 regulations, Ops Specs, GOM, Hazmat program, aircraft systems, limitations, and procedures.
- Left when company expressed desire to sell their airplane.

Jacksonville Flight Training, JEL Air, Jacksonville, FL

April 2014 – Aug 2014

Charter Pilot, Flight Instructor

- Provided FAA standardized flight training for primary flight students seeking private and commercial licenses
- Operated King Air 200 aircraft while providing professional corporate charter services

LendingOne / Principle Lending, LLC / Bank of America Jacksonville, FL April 2002 – April 2014

Various positions including Managing Member, Assistant Vice President

- Served in various leadership roles in finance and real estate industry.
- Extensive experience in start-up operations including business planning, marketing strategies, business operations and process development, navigating legal and regulatory requirements, development of strategic relationships, and financial management.
- Extensive leadership experience including managing large staff of both front line employees and various management levels.
- While Senior Loan Officer at LendingOne (2002), I repeatedly led the company in loan originations and was the recipient of the Rookie of the Year and Bristol (LendingOne) Club trophy.
- Built my own company (Principle Lending) a dominant lending institution in the Jacksonville real estate investment industry and funding over \$150 million in loans the first year.
- As a Unit Manager and Assistant Vice President at Bank of America, I led a successful team of loan default specialists and reduced our inventory by 86%
- I built, trained, and implemented a loan review process using SharePoint software which enabled my unit to review and disposition over 289,000 loans in default.

US Airways / Piedmont, Jacksonville, FL

Nov 1999 – April 2002

Airline Pilot

- Responsible for the safe operation of DHC-8 100, 200, 300 aircraft
- Maintained extensive knowledge of all onboard systems, FAA Regulations and Airline Procedures
- Final authority onboard for customer service and safety
- Utilized Crew Resource Management procedures to ensure efficient cockpit operations

Mar-Tech Engineering, Jacksonville, FL

Oct 1996 – Nov 1998

VP of Flight Operations / Chief Pilot

- Performed aerial surveillance flights throughout US for cable TV companies
- Responsible for tracking maintenance of entire fleet of aircraft
- Responsible for the hiring and training of all pilots
- Performed check flights to ensure the safe and proper procedures of all pilots
- Personally responsible for implementing GPS tracking software to improve the accuracy and efficiency of surveillance flights within company
- Personally implemented a new tracking system for fleet maintenance which significantly improved the compliance of all aircraft with FAA maintenance schedules.

US Navy, Jacksonville, FL

Jan 1989 – Jan 1994

SH-60F/H Aircrewman

- Flew combat missions during Desert Storm
- Participated in first fleet deployment of the SH-60F/H Helicopter
- Flew combat missions in support of Operation Deny Flight in Bosnia and Herzegovina
- Supervised the Squadron Classified Communications Department
- Served as Squadron Combat Search and Rescue Instructor

Education:

University of Phoenix, Jacksonville, FL
Bachelor's Degree, Business Finance

Florida Community College of Jacksonville, Jacksonville, FL
Associates Degree, Professional Pilot Technologies

Awards & Certificates:

- Meritorious Unit Commendation
 - Good Conduct Medal
 - Kuwaiti Liberation Medal
 - Southwest Campaign Medal (3 stars)
 - Letter of Commendation from Commander HELSUBRON Three for lifesaving efforts
 - Deans List FCCJ
 - Employee of the month (LendingOne)
 - Six time Bristol Cup recipient (LendingOne)
 - Rookie of the Year (LendingOne)
 - Employee of the month (Bank of America)
 - Master Wings Phase 2 (FAA WINGS Proficiency Program)
 - Pro Card Status (FlightSafety International)
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Associations:

- FAA FAAS Team Representative (FAA)
- Domestic Operations Committee Member – Small Flight Dept. Subcommittee (NBAA)
- Airport Support Network Representative (AOPA)
- Hayward Center for Individualized Learning (HACIL) Board Member